

## Garms Group

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Company logo

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Founder and Managing Director of The Garms Group, an executive search and strategic alliance consulting practice that has provided advisory services to growth-stage and emerging technology companies since 1989.

Our success has been based on trusted relationships with industry-leading chief executive officers, venture capital funds, angel investors, and subject matter experts encompassing our areas of interest. Our functional placement expertise includes boards of directors, board advisors, senior executive, permanent and interim level management personnel.

We differentiate ourselves by the support we provide from human capital management consulting; to working closely with our client's in building winning teams, and assisting them in creating mutually beneficial introductions between management, capital sources, and strategic relationship partners, resulting in value for investors and management partners. We pride ourselves in being a client-driven executive search firm. Our practice is targeted upon a diverse group of start-up and emerging high-technology companies.

Areas of Focus: enterprise, mobile and cloud solutions, software, web-based commerce enablers, information security, supply-chain, IT, integration services, geospatial, healthcare, medical devices, biotech, life-sciences, computer equipment, computer services, computer-aided-design, electronic design automation, home automation, industrial design, prototyping, 3D-printing, product lifecycle management tools, computer graphics, computer gaming, new media, licensing, publishing, Wi-Fi, RF, broadband, telecommunications, telecom, call center, CRM, storage management, optoelectronic subsystems and nano technology.

Functions: Directors, senior management, marketing management, market research, sales management, sales channel management, middle management, R&D, software engineering management, product management, strategic relationship management, International.